

**JOB POSTING**

**TITLE:** Account Manager

**LOCATION:** Bozeman, Montana

**REPORTS TO:** President

**STATUS:** Exempt

**Salary Range:**

**DOE**

**DATE OPEN:** Immediately

**Base Salary plus Commission**

**DATE POSTED:** February 5, 2007

**GENERAL DESCRIPTION OF DUTIES:** This position is responsible for selling Avaya Voice and VoIP telecommunications products. Builds and manages long-term customer relationships/partnerships to ensure customer satisfaction. It is the responsibility of the Account Manager to find, define, propose, close and maintain business that is profitable for the company.

**EDUCATION/SPECIALIZED SKILLS/TRAINING/EXPERIENCE:**

**Education:** Bachelor's Degree – preferably in Business, Marketing or Technical; or the equivalent of 2 years experience in the specialized telecommunications field.

**Specialized Skills/Training:** Must possess excellent telecommunications solutions skills, and possess good listening skills. Requires ability to interpret customer needs. Must have an excellent ability to learn product and services being marketed. Requires a motivated, self-starting, goal-oriented individual. Must possess a high degree of maturity and integrity in dealing with customers and other Team Members. Should be well-organized, energetic, enthusiastic and have a helpful, customer oriented approach to business.

**Experience:** Telecommunications/Computer background preferred, but not necessary.

**DEADLINE OF APPLYING:** February 26 or until position is filled.

**How to apply:** [www.convergi.com.net](http://www.convergi.com.net)

**Send resume to:** Convergi.com, Inc.  
P.O. Box 11265  
Bozeman, MT 59719

**Email Resume to:** [info@convergi.com.net](mailto:info@convergi.com.net)

**Fax:** 406.522-0612

**\*Please note:** Submitting your resume to Convergi.com simply expresses your interest in inquiring about an open position. You are not considered an applicant until you have completed an application for employment. Convergi.com assumes no obligation to consider any resumes that are submitted

**AVAYA**

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**BUSINESSPARTNER**